CURRICULAM VITAE

NAME : Avinash Holihosur
ADDRESS: Holihosur Building,
Near Head Post Office,
Railway Station Road,
Dharwad – 580001
Karnataka
Ph – 7899155423
Email: avinashholihosur05@gmail.com

Personal Details :

Date of Birth : 05/05/1984
Marital Status : Married

Career Objective :

To gain a good position at a reputed financial Institution and manage wealth of clients in diversified investment market.

Summary of Skills :

- Experience in managing wealth for clients and deriving profits from investment.
- Familiarity with laws and regulations related to assets management.
- Immense ability to understand client need and provide solutions to same.
- Ability to build and retain strong advisor client relationship.
- Brilliant analytical skills to read, interpret, and forecast condition of money market.

Work Experience :

I am a Business partner in a Stock broking Firm SHAKTI SECURITIES with Mr. Santosh Holihosur at Dharwad since May 2008. I have been handling all job profiles in the firm at present.

- I have a rich knowledge of all the financial products available.
- I have headed the team of dealers and relationship managers in the firm.
- New Client Acquisition, Educating clients who are new to the markets. Giving proper guidance, Motivating clients to invest in diversified products, Financial Planning.

- Analysing Stocks Fundamentally & Technically.
- Building Portfolios of MF, Equities, & Bonds as per client requirements.
- Have Good knowledge of Equities, MF, Bonds, Derivatives, IPO Commodities, and Forex markets etc.
- Have been giving seminars & presentations in various organisations & education institutions to spread financial literacy and also to acquire new clients.
- Have been running a Stock market training institute where I train people on Basics of Stock market, Fundamental & technical Analysis, Trading strategies in F&O and options.
- Have been training aspirants on various NCFM Modules & NISM modules.
- Centre Director of Veta Dharwad centre since last 10 years.

Job Roles :

- Counselling clients for managing their finances and allocating resources productively.
- Recommending several investment options available to ensure steady return.
- Ensuring clients receive high returns and an increased profitability rate.
- Interact with clients, resolve their queries and explain complex terminologies to them.
- Prepare and implement plans to deal with investment risks and manage probable losses.
- Support clients in taking accurate decisions during recession and financial boom periods.

Education :

- Chartered Wealth Management (CWM), American Academy of Financial Management.USA – 2018
- PGDBA , Symbiosis (SCDL) Pune – 2010
- B.COM, Karnataka University Dharwad – 2005

Certifications:

- NCFM Dealers Module
- NCFM Derivatives Module
- NCFM DP module
- NISM MF Distributors module

- IRDA.

AVINASH HOLIHOSUR